

Integrated Energy Management Presentation



Think differently

Consultancy:

Proactive Energy Management
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Think differently:

Integrated Energy the concept induces cost reduction

Let us share with you some thoughts.

"Integrated Energy" is often used in the restrictive sense of integrated data-processing of an energy accounting systems. We mean by Integrated Energy much more than that!

Are you so sure that the "official" way for Energy/Facility approach doesn't hide not revealed costs?

Why doesn't Energy Market Liberalisation generate the promised and so expected reduction of prices?

Wouldn't be required to think differently?

We propose a proactive approach!

A real liberalisation is not limited to a pure and simple opening to a wider competition! **A true liberalisation opens the way to leave the trodden paths and first of all opens new horizons in the way of thinking.**

Forecasting your consumption in time and volume wouldn't that be more profitable than to try to "squeeze the kWh salesmen"? Do you pay for raw material the same price if you buy at short notice or if you buy long term planning?

Many will say **yes but** for electrical power it is different! The only difference is, because the requirements are not anticipated on real time and driven by the actual processing of your orders on the production chain, but is based on historical value only! And why Electrical Power couldn't be treated as any rough materials, which are bought on long term plan within the concept of "just in time" with stock zero?

Let us present ourselves.

Proactive Energy Management is a small consultancy enterprise located in Brussels. We specially set our focus on **Integrated Energy**. The Waste-Energy chain is included as potential synergies sources!

Our proposal is indeed a global reduction of cost by the way of integrating synergy among different fields and different techniques. **We valorise what is forgotten and hidden**

between fields of activities and generally treated by different departments of the organisation.

Therefore we are focussing the value creating chain (core business) and manage globally facilities using also the technologies related to renewable energies.

We don't follow the logic driven by various official organisations, which are indeed promoting certain kind of technologies (CHP, Digestion Gasification, Solar, Wind mills, etc..) or particular sector (forest, agriculture, etc..). Because in those cases, the centre of gravity is not the global efficiency of your enterprise!

Our target is to valorise your value creating chain by integrating eventually those technologies (pulled, not pushed). **That is just the other way around, the opposite direction!**

To know more, you are welcome to open or download some files from our website:

www.pr-en-ma.com

Specially the PowerPoint Presentation " Integrated Energy Management"

You will find on that page about the same text as this one, plus a few hyperlinks to pdf files and PowerPoint presentations on the subject.

On your request, we will be pleased to send you a printed brochure with a presentation CD.

We must admit that the biggest difficulty we are facing is the fact that usual approaches in our operating region don't integrate recent management techniques like "win-win", "Lean Thinking", "Six Sigma" and others.

Additionally the vertical and independent partitions in fields, specialities or technologies of the organisation structures are not questioned. But obviously they are values lost and hidden between the partitions (lack of synergies).

Do not hesitate to contact us for additional information.

We also are obviously pleased to offer our services.

Cordially

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